

ABC PRIVATE INCENTIVE OFFER WITH GENERAL MOTORS FOR ABC MEMBERS

2017 and 2018 MODEL YEAR VEHICLES

EFFECTIVE DATES: DELIVERED VEHICLES JANUARY 3, 2018 THROUGH JANUARY 2, 2019

DEALERS: FOR COMPLETE DETAILS, REFER TO ADMINISTRATIVE MEMO 18-36CB.

ABC ELIGIBLE MODELS: NEW AND UNUSED 2017 and 2018 MY GM PASSENGER CARS AND LIGHT TRUCKS LISTED BELOW.

ALLOWANCES:	RETAIL <u>DELIVERIES</u>	FLEET <u>DELIVERIES</u>
BUICK:		
ENCLAVE	\$500	\$1,000
ENCORE (2018 model only - excludes 1SV)	\$500	\$500
CHEVROLET:		
CITY EXPRESS	\$250	\$250
COLORADO (excludes 2SA)	\$500	\$500
CRUZE HATCH (2017 only)	\$500	\$500
CRUZE (excludes 1SM)	\$500	\$500
EQUINOX (excludes 1SM)	\$500	\$500
EXPRESS	\$500	\$1,000
IMPALA	\$500	\$500
LOW CAB FORWARD	\$250	\$250
MALIBU (excludes 1VL)	\$500	\$500
SILVERADO	\$500	\$1,000
SUBURBAN	\$500	\$1,000
TAHOE	\$500	\$1,000
TRAVERSE (excludes 1L0/ 1SM)	\$500	\$1,000
GMC:		
ACADIA (excludes 1SV)	\$500	\$1,000
ACADIA LIMITED (2017 only)	\$500	\$1,000
CANYON (excludes 2SA)	\$500	\$500
SAVANA	\$500	\$1,000
SIERRA	\$500	\$1,000
TERRAIN (excludes 2SA/1SL)	\$500	\$500
YUKON/YUKON XL	\$500	\$1,000

ANY MODEL NOT LISTED ABOVE IS NOT ELIGIBLE FOR The Private offer.

CHARGEBACK CRITERIA: ALL MONIES PAID THAT DO NOT MEET THE PROGRAM REQUIREMENTS WILL BE CHARGED BACK.